

MINUTES OF THE MEETING OF THE
LOUISIANA MOTOR VEHICLE COMMISSION
MOTOR VEHICLE SALES FINANCE DIVISION
3017 Kingman Street
Metairie, Louisiana 70006
Monday, July 14, 2025

The meeting was called to order at 11:49 a.m. by Chairman Greg A. Lala.

Present were:

- Chairman Greg A. Lala
Commissioner V. Price LeBlanc, Jr.
Commissioner Eric R. Lane
Commissioner Keith D. Rutherford
Commissioner Lloyd L. Vaughn
Commissioner Maurice C. Guidry
- Commissioner Alexis D. Hocevar
Commissioner Allen G. Waddell
Commissioner Otis W. Favre, Jr.
Commissioner Scott A. Courville
Commissioner Donna S. Corley
Commissioner Michelle Hargroder

Amy Casey, Executive Director
Adrian F. LaPeyronnie, III, Counselor
Gregory F. Reggie, Counselor

Absent were:

- Commissioner Allen O. Krake
Commissioner Geoffery S. Hebert
- Commissioner Laurie M. McCants

Also, in attendance were Commission staff: Ingya Cattle, Assistant Executive Director; Scott Landreneau, Commission Investigator Supervisor; Commission Investigators: Neil Rogers, Antoine DeRouen, Kevin Broussard, Ben Guidry, Angel Brisson, Brandon Bailey, George Fuller and Josh Wahlder; Stacey Broussard, Administrative Supervisor; Brandy DeLucca; License Analyst; Angela Flannery, Accountant/HR; and Evan Conners, Accountant Technician.

Executive Director Casey presented to the Commission Members for their information the following legislative bill passed which affect Motor Vehicle Sales Finance Act.

ACT No. 502 (HB 476) by Representative Bryan Fontenot. Provides relative to an annual automatic adjustment to a fee for motor vehicle dealers based on the Consumer Price Index.

Bill History:

05/21/25	S	Rules suspended. Reported with amendments..
05/27/25	S	Committee amendments read and adopted. Read by title and referred to the Legislative Bureau.
05/28/25	S	Reported without Legislative Bureau amendments. Read by title and passed to third reading and final passage.
06/02/25	S	Senate floor amendments read and adopted. Read by title, passed by a vote of 34 yeas and 0 nays, and ordered returned to the House. Motion to reconsider tabled.
06/02/25	H	Received from the Senate with amendments.
06/02/25	H	Scheduled for concurrence on 06/03/2025.
06/03/25	H	Read by title, roll called, yeas 94, nays 0, Senate amendments rejected, conference committee appointment pending.
06/03/25	S	Notice House rejected the Senate amendments.
06/04/25	H	House conferees appointed: Fontenot, Bourriaque, and Hebert.
06/04/25	S	Notice House Conference Committee members appointed.
06/09/25	S	Senate conference committee members appointed: Abraham, Mizell, and Price.
06/09/25	H	Notice of Senate conferees appointed.
06/10/25	H	Conference Committee report received. Lies over under the rules.
06/10/25	H	Scheduled for floor debate on 06/11/2025.
06/10/25	S	Conference committee report received.
06/11/25	H	Read by title, returned to the calendar.
06/11/25	H	Called from the calendar.
06/11/25	H	Conference Committee Report read, roll called, yeas 87, nays 1. The Conference Committee Report was adopted.
06/11/25	S	Notice House adopted the Conference Committee Report.
06/11/25	S	Conference Committee Report read; adopted by a vote of 33 yeas and 0 nays.
06/11/25	H	Notice of Senate adoption of Conference Committee Report.
06/12/25	H	Enrolled and signed by the Speaker of the House.
06/12/25	S	Signed by the President of the Senate.
06/13/25	H	Sent to the Governor for executive approval.
07/01/25	H	Becomes Act No. 502 without the Governor's signature.
07/01/25	H	Effective date: 07/04/2025.

Executive Director Casey advised the Commission Members a pre-hearing had been held on May 20, 2025, pursuant to LA-R.S. 49:977.3(C), regarding Hearing #2025-081, Geaux Autoplex, LLC, 4101 Highway 19, Zachary, LA 70791, for alleged violations of LA-R.S. 6:969.35.A. (1); and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301. A.(1) a. & b. License Requirement and Exception. In attendance representing Geaux Autoplex, LLC was Shane Starns, Manager; and representing the Commission were: Chairman Gregory LaLa; Counselor Gregory F. Reggie; Scott Landreneau, Commission Investigator Supervisor; Neil Rogers and Angel Brisson, Commission Investigators; Stacey Broussard, Administrative Coordinator Supervisor; Brandy DeLucca, License Analyst; Ingya Cattle, Assistant Executive Director; and Amy Casey, Executive Director. The Executive Director advised the Commission Members the following Consent Judgment had been recommended by Chairman Gregory LaLa and accepted by the representative of Geaux Autoplex, LLC, if accepted and ratified by the Commission. Commissioner Corley made a motion to accept and ratify the Consent Judgment in this matter. Commissioner Waddell seconded this motion and it was unanimously approved.

IN RE:

Hearing #2024-081

Geaux Autoplex, LLC
4101 Highway 19
Zachary, LA 70791

Alleged violations of LA-R.S. 6:969.35.A. (1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73.
Licensing §7301. A.(1) a. & b. License Requirement and Exception

CONSENT JUDGMENT

After considering the entire record in this matter and the interest of the parties in amicably resolving it, the parties have consented to a judgment in favor of the Louisiana Motor Vehicle Commission based upon alleged violations by Geaux Autoplex, LLC of LA-R.S. 6:969.35.A.(1) and Louisiana Administrative Code Title 46. Part V. Subpart 3. Chapter 73. Licensing §7301. A.(1) a. & b. License Requirement and Exception. Therefore, based on the parties’ mutual consent:

IT IS HEREBY AGREED by and between Geaux Autoplex, LLC and the Louisiana Motor Vehicle Commission that respondent waives:

- A. Any further procedural rights or remedies afforded under the law;
- B. The requirement that the Commission’s judgment recites statement of a findings of fact and conclusions of law; and
- C. All rights to seek judicial review or otherwise to challenge or contest the validity of the judgment entered pursuant to this agreement.

IT IS HEREBY FURTHER AGREED the Notice of Hearing may be used in construing the terms of the order. No agreement, understanding, representation or interpretation not contained in the order or the agreement may be used to vary or contradict the terms of the order.

IT IS AGREED, ADJUDGED, AND DECREED that Geaux Autoplex, LLC in complete satisfaction of all above-referenced violations, pay a fine to the Louisiana Motor Vehicle Commission in the amount of TWO THOUSAND (\$2,000.00) DOLLARS. The Commission agrees, as part of this settlement, that the consent judgment is prospective so any other alleged violation by Geaux Autoplex, LLC of the same provision that pre-dates the violation(s) addressed in this consent judgment will not be pursued as a violation.

IT IS FURTHER AGREED, ADJUDGED, AND DECREED that Geaux Autoplex, LLC pay the administrative cost to the Louisiana Motor Vehicle Commission in the amount of FOUR HUNDRED (\$400.00) DOLLARS.

JUDGMENT RENDERED AND SIGNED this 14TH day of July, 2024.

Chairman Gregory Lala
LOUISIANA MOTOR VEHICLE COMMISSION

AGREED:

GEAUX AUTOPLEX, LLC

By: _____
LOUISIANA MOTOR VEHICLE COMMISSION

By: _____
Gregory Reggie, Commission Counsel

Chairman Lala called for a reading of the minutes of the regularly scheduled meeting on May 19, 2025. Commissioner Courville made a motion to accept the minutes as read. Commissioner Hocevar seconded this motion and it was unanimously approved.

Chairman Lala called for a review of the motor vehicle sales finance licenses issued.

Executive Director Casey reported the applications and supporting documentation were in order for the following initial motor vehicle sales finance applicants.

SALES FINANCE COMPANY	CITY	LIC. #
Innovate Loan Servicing Corporation DBA Innovate Auto Finance	Fort Worth, Texas	#SF-2024-01315
Beauregard Credit, L.L.C.	DeRidder, Louisiana	#SF-2025-01199
GoFi, LLC	Mesa, Arizona	#SF-2025-01200
Dixie Auto Sales Towing & Recovery, LLC	Pollock, Louisiana	#SF-2025-01204
W-3 Auto Sales & Enterprises, LLC DBA W-3 Auto Sales	Coushatta, Louisiana	#SF-2025-01205
Volvo Car Financial Services U.S., LLC DBA Polestar Financial Services	Mahwah, New Jersey	#SF-2025-01206
Foursight Capital LLC	London, Kentucky	#SF-2025-01208
OneMain Financial Group, LLC	West Valley City, Utah	#SF-2025-01209
West Wheels & Deals, LLC	Jennings, Louisiana	#SF-2025-01212

Southeast Auto Inc.	Walker, Louisiana	#SF-2025-01213
Midsouth Tractor Company, LLC DBA Midsouth Tractor Co LLC	Many, Louisiana	#SF-2025-01214
Twin City Car and Truck Rental LLC DBA Twin City Auto Sales	Monroe, Louisiana	#SF-2025-01218
G.N. Gonzales, L.L.C.	Baton Rouge, Louisiana	#SF-2025-01219
UpGrade, Inc. of Delaware	Irvine, California	#SF-2025-01220
UpGrade, Inc. of Delaware	Phoenix, Arizona	#SF-2025-01221
UpGrade, Inc. of Delaware	Atlanta, Georgia	#SF-2025-01222
CarPutty Inc.	Atlanta, Georgia	#SF-2025-01224
Yarbrough Enterprises, LLC DBA Northlake Auto	Mandeville, Louisiana	#SF-2025-01226
West Monroe Trenton Loans, LLC DBA Trenton Loans	West Monroe, Louisiana	#SF-2025-01227
D&B Auto World LLC	Amite, Louisiana	#SF-2025-01229
Tire Discount Inc.	Baton Rouge, Louisiana	#SF-2025-01231
Metairie Motors LLC	Metairie, Louisiana	#SF-2025-01233
West Wheels & Deals, LLC	Jennings, Louisiana	#SF-2025-01235
Big AI Inc DBA Royal Autoplex	Hammond, Louisiana	#SF-2025-01238
HOC Acquisition, LLC DBA House of Cycles	West Monroe, Louisiana	#SF-2025-01239

Commissioner Waddell made a motion to ratify the motor vehicle sales finance licenses issued to these initial motor vehicle sales finance applicants. Commissioner Guidry seconded this motion and it was unanimously approved.

Chairman Lala called for a review of the GAP Administrator license issued.

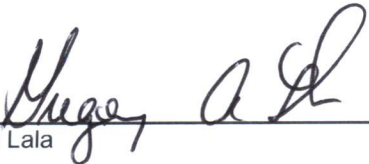
Executive Director Casey reported the application and supporting documentation were in order for the following initial GAP Administrator applicant.

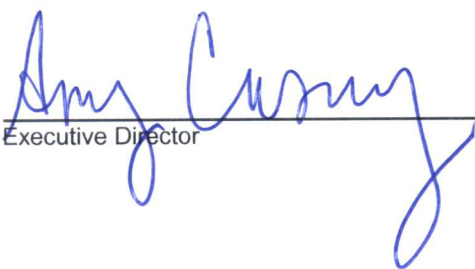
<i>GAP ADMINISTRATOR</i>	<i>CITY</i>	<i>LIC. #</i>
Capital Processing Systems, Inc.	Charlotte, North Carolina	#GA-2025-00166
CornerStone United, Inc.	Hickory, North Carolina	#GA-2025-00167
RMG Administrative Service LLC DBA Rosemark Warranty Services	Dallas, Texas	#GA-2025-00168

Commissioner Waddell made a motion to ratify the GAP Administrator license issued to this initial GAP Administrator applicant. Commissioner LeBlanc seconded this motion and it was unanimously approved.

Chairman Lala called for a review of the licenses issued. Commissioner Waddell made a motion to ratify the licenses issued: Sales Finance: #SF-2024-01315, #SF-2025-01199 through #SF-2025-01239; GAP Administrators: #GA-2025-00164 through #GA-2025-00168; GAP Administrator Agents: #GAA-2024-00174, #GAA-2025-00151 through #GAA-2025-00157. Commissioner Rutherford seconded this motion and it was unanimously approved.

There being no further business, Commissioner Hocevar made a motion to adjourn the meeting at 12:00 p.m. Commissioner Hargroder seconded this motion and it was unanimously approved.


Chairman Lala


Executive Director